corporate
fidentia.dev
propulseur de croissance

fidentia *n.f*: Feminine Latin name which comes from the verb fido/fidere (trust, confide, to trust, to matter on ..., to believe with confidence), meaning insurance, confidence, resolution. Cf fides, ei: the good faith.

Source: dictionary Gaffiot - Hachette

Economic development and strategy consulting
Development of networks and franchise
Support and setting-up new markets

business connecting...

A partner in economic development, we specialize in the development and growth of businesses in France, and we also intervene in locations and developments in Quebec, in Canada and in the francophone area.

We have built a broad and flexible service offering that adapts to our clients' markets and projects.

Over time, we have established close relations with the main French-speaking places in which we operate.

To meet your needs at best, we developed flexible services allowing the companies to live a healthy and optimized growth

We stimulate the exchanges between partners and customers to optimize the chances of success.

We actively take part in the business development of our customers and partners with the aim of contributing to their sustainability.

Our services

Strategy

- Establishment in new markets,
- Deployment of products or services,
- Development Plan
- Strategic Audits
- Advice & accompaniments
- “Cyber” audit

Start-up

- Accompaniment
- Operational structuring
- Strategy & Development
- Outsourced Services

Business Development

- Outsourced commercial function
- Market development
- Product & Service Investments
- Special "wines & spirits"
- Commercial representation

Economic missions

- Découverte de marchés
- Organisation & accompagnement
- Plan de prospection
- Mise en réseau

Accompaniment

- Organisation of professional meetings
- Special Representation
- Presence & external relations
- **fidentia.team:** team reinforcements, occasional replacements

Networks

- Advice and support for network leaders
- Recruitment of candidates
- Outsourcing of development
- Animation of the network

All our interventions are adapted to the needs and organization of our clients.
Let’s meet to define the contours of your needs!

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Member of the networks of territorial ambassadors:

Contact Montréal

Feel inspired

Wallonia.be

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